

SWORN
ATTORNEYS

Join us for the 35th annual presentation
of this valuable seminar series!

MDLA's 35th Annual
Trial Techniques Seminar

600 Nicollet Mall
Suite 380A
Minneapolis, MN 55402



MDLA presents the
**35th Annual Trial
Techniques Seminar**

**TRIAL TALK 2010:
Timely Tips,
Tactics & Today's
Best Practices**

AUGUST 19-21, 2010

Duluth Entertainment
and Convention Center (DECC)
350 Harbor Drive
Duluth, Minnesota

CLE Credits Requested:
8.0 (including 1.0 ethics)
to be applied for in MN, WI, IA, ND

PRESORT STANDARD
U.S. POSTAGE
PAID
MINNEAPOLIS, MN
PERMIT NO. 2324

**SEMINAR
COORDINATOR:**

Patricia Y. Beety
League of Minnesota Cities

**SEMINAR
FACULTY**

Patrick R. Burns
*Office of Lawyers Professional
Responsibility*

**Honorable Chief Magistrate
Judge Raymond L. Erickson**
U.S. District Court

Honorable Shaun R. Floerke
District Court, St. Louis County

Stephen D. Gabrielson
Stephen Gabrielson, Ltd.

Clifford M. Greene
Greene Espel, PLLP

Honorable Fredrick L. Grunke
District Court, Stearns County

John E. Hennen
League of Minnesota Cities

Kathryn N. Hibbard
Greene Espel, PLLP

John D. Kelly
Hanft Fride P.A.

John C. Lervick
*Swenson Lervick Syverson
Trosvig Jacobson P.A.*

Mary B. Mahler
Quinlivan & Hughes, P.A.

Christine M. Mennen
Nilan Johnson Lewis P.A.

Mary Massaron Ross
Plunkett Cooney, P.C.

Patrick J. Sauter
Bassford Remele P.A.

Honorable John H. Scherer
*District Court, Seventh Judicial
District*

Becky R. Thorson
*Robins, Kaplan, Miller &
Ciresi, LLP*

SCHEDULE

Friday, August 20, 2010

- 8:15 - 8:30 a.m. Welcome and Announcements:** Patricia Y. Beety, *League of Minnesota Cities*
- 8:30 - 9:30 a.m. Winning at Trial in Greater Minnesota:** A panel discussion on pretrial considerations, courtroom technology, jury selection, and effectively trying your case to an "outstate" jury. **John E. Hennen (moderator)**, *League of Minnesota Cities*; **Honorable Shaun R. Floerke**, *Sixth Judicial District*; **Honorable John Scherer**, *Seventh Judicial District*; **John D. Kelly**, *Hanft Fride P.A.*; **John C. Lervick**, *Swenson Lervick Syverson Trosviq Jacobson P.A.*
- 9:30 - 10:15 a.m. Social Media Steps into the Courtroom:** Websites such as MySpace and Facebook are making it easier to gather evidence on opposing parties and your own client. Learn how this evidence can make or break your case and how courts are handling admissibility of evidence from the new world of social media. **Christine M. Mennen**, *Nilan Johnson Lewis P.A.*
- 10:15 - 10:30 a.m. Break** sponsored by **Arthur Chapman Kettering Smetak & Pikala, P.A.**; Coffee sponsored by **Integrity**
- 10:30 - 11:15 a.m. Techniques for Effective Cross Examination:** Get an overview of the applicable rules for cross examination with tips and proven strategies for controlling the questioning, no matter the witness. **Patrick J. Sauter**, *Bassford Remele*
- 11:15 - 12:00 p.m. Experts for Impact:** Presenting expert trial testimony so that it is understandable, interesting and persuasive. **Clifford M. Greene** and **Kathryn N. Hibbard**, *Greene Espel, PLLP*
- 12:00 - 1:30 p.m. Luncheon and MDLA Annual Meeting** lunch sponsored by **Larson • King**
- 1:30 - 2:15 p.m. An Appellate Lawyer's Tips on Advocacy: Setting Your Case Up for Appeal:** This program will offer tips on appellate considerations at the trial court and presenting and arguing your case on appeal. **Mary Massaron Ross**, *Plunkett Cooney, P.C. and DRI Second Vice President*
- 2:15 - 3:00 p.m. Trial Evidence in a Multimedia World: Simple Solutions Anyone Can Use:** When and where not to use trial graphics; the latest costs and possibilities; and common evidentiary arguments for and against multimedia evidence. **Becky R. Thorson**, *Robins, Kaplan, Miller & Ciresi, LLP*
- 3:00 - 3:15 p.m. Break** sponsored by **Arthur Chapman Kettering Smetak & Pikala, P.A.**
- 3:15 - 4:00 p.m. Best Practices of Civil Litigators: Impressions Gained from a Distinguished Career on the Federal Bench:** **Honorable Chief Magistrate Judge Raymond L. Erickson**, *U.S. District Court*
- 4:00 - 4:15 p.m. Closing remarks / Q&A**
- 6:00 - 10:00 p.m. Dinner** at Glensheen Manor

Saturday, August 21, 2010

- 8:30 - 10:00 a.m. Objection Hearsay: Sustained? Overruled? – You Be the Judge:** With the assistance of an electronic voting/audience response system, this interactive session will discuss and decide hearsay arguments in a fact scenario centered upon the shooting incident of Henry Whittington by then-VP Dick Cheney. Guaranteed to be entertaining, engaging and challenging. **Honorable Fredrick L. Grunke**, *Seventh Judicial District*; **Mary B. Mahler**, *Quinlivan & Hughes, P.A.*; **Stephen D. Gabrielson** *Stephen Gabrielson, Ltd.*
- 10:00 - 10:15 a.m. Break** sponsored by **Arthur Chapman Kettering Smetak & Pikala, P.A.**; Coffee sponsored by **Integrity**
- 10:15 - 11:15 a.m. Ethics and Trial Tactics:** A discussion of the various rules of professional conduct regulating trial tactics – contacts with judges and jurors, pretrial publicity, witness preparation, and decorum in the courtroom. **Patrick R. Burns**, *Office of Lawyers Professional Responsibility*
- 11:15 - 11:30 a.m. Closing Remarks / Q&A**

SOCIAL EVENTS

Thursday, August 19, 2010

5:30-7:00 p.m. – WELCOME RECEPTION – MDLA will host a "welcome" reception for seminar attendees and their families on Thursday evening at the Inn on Lake Superior, 350 Canal Park Drive, Duluth. Join us for appetizers, beverages, and socializing. Co-sponsored by **Alaris** and **EvaluMed**.

Medical Evaluations, Inc., is excited to sponsor the fifth annual complimentary golf event for MDLA members attending the 35th Annual Trial Techniques Seminar. The event will be held at Enger Golf Course overlooking Lake Superior, 1801 West Skyline Parkway, Duluth. The best ball golf event will start at 12:00 noon on Thursday, August 19. A grill lunch and beverages will be provided. Please RSVP to Gerri Gefre at MelanieJ@medicalevaluations.com or 952-229-8508 by Friday, August 6.

Friday, August 20, 2010

6:00-10:00 p.m. – An Evening at Glensheen – Experience Glensheen on the shores of Lake Superior. This historically significant estate offers a variety of experiences, including architecture, interior décor, and various formal and informal gardens. Tour the Jacobean-style mansion and enjoy dining on the landscaped grounds.

HOTELS

Call now to reserve your room – Ask for the MDLA block of rooms.

The Inn on Lake Superior	Comfort Suites of Canal Park	Hampton Inn	Canal Park Lodge	Suites Hotel at Waterfront Plaza
888-668-4352 218 726-1111	877-424-6423 218 727-1378	800-426-7866 218 720-3000	800-777-8560 218-279-6000	877-766-2665 218-727-4663

REGISTRATION

Registration fee includes course materials, welcome reception, continental breakfasts, lunch at the Annual Meeting, and refreshment breaks

MDLA members	\$240	Registration fee must be received no later than August 7th. Cancellations made by August 7th will receive a complete refund. Cancellations after August 7th are subject to a \$50 fee.
Non-members	\$325	
Judges and Judicial Law Clerks	\$ 50	

Name _____

Firm _____

Address _____

City _____ State _____ Zip _____

E-mail Address _____

Amount enclosed:

• Seminar registration:	\$ _____
• Dinner at Glensheen Manor	\$ _____
() Adults @ \$35	\$ _____
() Children (5-12) @ \$15	\$ _____
() Welcome Reception	\$ N/C, need count
Total	\$ _____

Make checks payable to **MDLA**. Send to:

MDLA
600 Nicollet Mall, Suite 380A
Minneapolis, MN 55402
Phone: (612) 338-2717
Fax: (612) 333-4927
e-mail: director@mdla.org

Thanks

TO OUR SPONSORS FOR
THEIR SUPPORT AT THIS
YEAR'S SEMINAR!



ALARIS®

ARTHUR CHAPMAN
KETTERING SMETAK & PIKALA, P.A.
ATTORNEYS AT LAW

EvaluMed®



integrity

LARSON • KING, LLP



SAVE THE DATE:
36TH ANNUAL TTS,
AUGUST 18-20, 2011